

# Contents

CHAIRMAN'S REPORT TO MEMBERS	3
CHIEF EXECUTIVE OFFICER'S REPORT TO MEMBERS	5
DIRECTORS' REPORT	7
LEAD AUDITOR'S INDEPENDENCE DECLARATION	13
CORPORATE GOVERNANCE STATEMENT	14
DIRECTORS' DECLARATION	19
INDEPENDENT AUDITOR'S REPORT	20
CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	22
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	23
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	24
CONSOLIDATED STATEMENT OF CASH FLOWS	25
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	26



# Chairman's Report to Members

Over the past year, we've introduced a number of improvements to the way our customers bank with us and the services we provide. In late 2017 we removed transaction fees on ATM withdrawals and balance enquiries, providing our customers with access to a wider network of fee-free ATMs.

Earlier this year we brought about further changes to simplify our fee structure with the removal of the outdated transaction allowance model. This provided our customers with an opportunity for unlimited free withdrawals including over the counter, direct debits, BPAY, external transfers and further increased access to fee-free ATMs across Australia.

### Our technology investment

For a number of years now, we have been pursuing a strategy of delivering first class technology to make banking easier and less dependent on traditional banking points of presence. As part of that strategy we engaged an international technology provider to deliver a new core banking solution, which was due for delivery in October 2017. The technology provider has been unable to deliver that solution. Qudos remains committed to introducing a banking solution and is now reviewing its plans to implement an alternative to meet its customers' requirements.

#### Where we're headed

As we continue to recalibrate our technology roadmap for the future we won't be idle in delivering updates to our existing banking services. In July 2018 we launched a dramatically improved mobile banking app, providing technology with greater stability, faster performance and more functionality. We will continue to work to provide our customers with proven banking services.

## Impact on growth

The prudential measures applied to all financial institutions in Australia continue to have an impact on our lending growth. Additionally, the investments made in our digital transformation project have significantly impacted our year end profit. You can read more on our Financial performance in our CEO's report.

#### Movements on the board

Since our last AGM, Directors Joshua Hatten and Teresa McAdam have left the Board and new Directors Andrew Leithhead and Louise Higgins have joined the Board.

We thank Josh and Teresa for their contributions over the years and welcome Andrew and Louise to Qudos Bank. We also congratulate Directors Sarah Collins and Capt Col Adams, who were re-elected to the Board.

Last but not least, I'd like to acknowledge the tremendous contribution Mark Boesen has made on the Board as our Chairman over the last 12 years. Mark stepped down from the role of Chairman in January 2018, and the Board passed on this privileged responsibility to me. Mark has set a high standard for the Board's governance and I look forward to continuing his great work.

## Thank you

On behalf of the Board I'd like to thank you for your loyalty as we work to deliver our vision for the future. I sincerely thank our employees for their tireless efforts to implement improvements to our business and the products and services we provide to our customers.

David Hailes Chairman

26 September 2018



# Chief Executive Officer's Report to Members

The year just gone will go down as among the most challenging since I became CEO. Increased operational complexities being imposed by regulators and fierce competition would always have made it a difficult year. In addition to these external factors, however, we had challenges associated with the project to change our core banking and ancillary systems, as a result of non-performance by the technology vendor.

The fact that we have been able to deliver a number of improvements to our service offering despite these difficult conditions is an incredible achievement. I'd like to thank all employees and our management team for their efforts towards building a better future for our bank, and recognise their dedication to achieving success for our business and our customers.

#### **Financial Performance**

We continue to navigate and manoeuvre our business around the increasing environmental and political challenges impacting the financial services industry and the Australian housing landscape. Our regulators continue to tighten lending guidelines, with further limits imposed on interest-only lending and loan-to-value ratios (LVR's), which has had a telling impact on our growth.

Notwithstanding ongoing market competition for mortgages, I'm gratified that we still managed to grow our loan portfolio by 4.8% from \$2.91 billion to \$3.05 billion, with our assets growing to \$3.76 billion.

Our deposits have also grown by 8.9% to \$3.36 billion.

Our year end profit margin has been significantly marred by the impact of prudential mandates and the repercussion of the investments made in our technology project. The latter has necessitated us making a provision of \$21.8 million for expenditure associated with the project, given the failure of the vendor to deliver on the contracted solution. Without this provision, we would have achieved a pre-tax profit of \$23.8 million, which would have represented a 52.0% uplift on the prior year.

I'm pleased to say that we have launched our new mobile banking app, which has been very well received by Members, and are committed to a single-minded focus of serving the needs of our customers.

#### Australia's Best Small Bank

After winning a Mozo Experts Choice award in 2017, for Home Loan Bank of the Year, we're extremely proud to announce another great win as Mozo's Australia's Best Small Bank for 2018.

The Mozo Experts Choice Awards are an initiative that recognises Australia's best products and helps Australians to save money and choose better products. Winning an Australia's Best Award means that our bank is a leader in providing exceptional value products.

Of the 117 providers assessed by the judges over the last year, just six providers can lay claim to an Australia's Best award. Congratulations to all.

### **Providing Outstanding Value**

Canstar has awarded us a 5 star rating for providing Outstanding Value as a Home Lender. Home loan products awarded with a 5-Star Rating were assessed across a number of borrower profiles, which included fixed and variable rate loans. Our broad suite of home loan options remain competitive on rate and features providing choice when selecting a loan to suit your needs.

### Focusing on growth

We continue to expand and broaden our product suite providing additional choice for our customers to meet their unique needs and wants. Our home loan line up now includes a No Frills low rate option, and a Low Cost Value Package providing a discounted rate, an annual credit card fee waiver and other additional inclusions. Our high performing Term Deposit rates led the market for a considerable portion of the year and continue to beat the offerings of the major banks.

### **Looking ahead**

We remain committed to investing in our customers, through technology, products and services. Over the next 12 months you'll receive numerous new features and enhancements to the mobile app and Online Banking. Our plan includes services to streamline identification processes to our call centre, and provide faster payment services through PayID and Osko.

We will continue to listen to our customers feedback and look forward to delivering the solutions they want.

#### Thank-Q

To all of you, thank you for your patience and ongoing support during an eventful and challenging year. I would also like to extend a well-earned thank you to our people, Management and Directors for their commitment, forward thinking and drive to ensure our business continues to prosper.



Scott King Chief Executive Officer

26 September 2018





# Directors' Report

The Directors present their report together with the consolidated financial statements of the Qudos Bank Limited ("the Bank") and its subsidiary (together: "The Group") for the year ended 30 June 2018 and the Auditor's report thereon.

The Bank is a company registered under the *Corporations Act 2001*.

#### **Information on Directors**

The names of the Directors in office at any time, during or since the end of the year, are:

Name	Position	Qualifications	Age	Experience & Responsibilities
David Hailes	Chairman Non-Executive Director	MBA, FAMI MAICD	75	<ul> <li>Director since 1993</li> <li>Chairman, Board</li> <li>Chairman, Executive &amp; Remuneration Committee</li> <li>Member, Nominations Committee</li> <li>Member, Constitution Committee</li> <li>Member, Project iQ Oversight Committee</li> <li>Former Deputy Chairman, Board</li> <li>Former Chairman, Audit Committee</li> <li>Formerly, Qantas Manager Flight</li> <li>Operations Support</li> </ul>
Barry Jackson	Deputy Chairman Non-Executive Director	BAv, MAICD	57	<ul> <li>Director since 2015</li> <li>Deputy Chairman, Board</li> <li>Member, Audit Committee</li> <li>Member, Executive &amp; Remuneration Committee</li> <li>Member, Australian International Pilots' Association, AIPA</li> </ul>
Mark Boesen	Non-Executive Director	BBus, CPA, FAMI, MAICD	63	<ul> <li>Director since 1992</li> <li>Chairman, Risk Committee</li> <li>Chairman, Project iQ Oversight Committee</li> <li>Member, Executive &amp; Remuneration Committee</li> <li>Member, Constitution Committee</li> <li>Former Chairman, Board</li> <li>Former Member, Nominations Committee</li> <li>Partner S&amp;K Accounting Solutions</li> <li>Formerly, Qantas General Manager</li> <li>Retirement Programs and Qantas Superannuation</li> <li>Formerly, Director of Qantas Superannuation Limited,</li> <li>Constellation Capital Management Limited and SeQant</li> <li>Asset Management Pty. Limited</li> </ul>

Name	Position	Qualifications	Age	Experience & Responsibilities
Colin Adams	Non-Executive Director	MAMI, MAICD	69	<ul> <li>Director since 2008</li> <li>Chairman, Constitution Committee</li> <li>Member, Risk Committee</li> <li>Director of Columbia Securities Pty Ltd, Columbia Superannuation (NSW) Pty Ltd</li> <li>Formerly, Director Interrelate Ltd</li> </ul>
Sarah Collins	Non-Executive Director	BEc, LLB, MAMI	52	<ul> <li>Director since 2001</li> <li>Member, Audit Committee</li> <li>Counsel – Ashurst Australia</li> <li>Formerly, Qantas General Manager Legal Formerly, Special Counsel – DLA Piper Australia</li> </ul>
Gary Halliday	Non-Executive Director	FIPA, FFA, FAMI MAICD, JP	70	<ul> <li>Director since 2004</li> <li>Chairman, Audit Committee</li> <li>Member, Project iQ Oversight Committee</li> <li>Former Member, Risk Committee</li> <li>Formerly, General Manager Qantas Staff Credit Union Limited</li> </ul>
Joshua Hatten - Resigned 18 <sup>th</sup> October 2017	Non-Executive Director	MSc, BLaws(Hons), BEcSocSci Grad Dip LP MAMI GAICD	33	<ul> <li>Director from 2011 - 2017</li> <li>Former Member, Audit Committee</li> <li>Former Member, Constitution Committee</li> <li>Director, ACON Health Ltd</li> <li>Chairman, Finance and Audit Committee, ACON Health Ltd</li> <li>Director, Mortgage Finance Association of Australia (MFAA)</li> <li>Chairman, Nominations, Remuneration &amp; Governance Committee, Mortgage Finance Association of Australia (MFAA)</li> <li>Formerly, Deputy Chief of Staff &amp; Policy Director, Office of NSW Minister for Education</li> </ul>
Teresa McAdam - Resigned 6 <sup>th</sup> February 2018	Non-Executive Director	BComm, CPA, GAIGD, MAMI	54	<ul> <li>Director from 2014 - 2018</li> <li>Former Chairman, Risk Committee</li> <li>Former Member, Executive Remuneration Committee</li> <li>Former Member, Constitution Committee</li> <li>General Manager Funding &amp; Leasing, Virgin Australia</li> <li>Formerly, Qantas Manager Capital Markets</li> </ul>

# Directors' Report (continued)

Name	Position	Qualifications	Age	Experience & Responsibilities
Barry Phair	Non-Executive Director	FCPA, FAMI, MAICD	73	<ul> <li>Director since 1990</li> <li>Member, Risk Committee</li> <li>Member Project iQ Oversight Committee</li> <li>Former Chairman, Risk Committee</li> <li>Formerly, Deputy Chairman, Board</li> <li>Formerly, Qantas General Manager Fleet &amp; Long term Network Planning</li> <li>Formerly, Qantas Strategic Planning Director</li> <li>Formerly, Qantas Deputy Treasurer</li> </ul>
Andrew Leithhead	Non-Executive Director	BCom, GAICD, FFin, JP	58	<ul> <li>Director since 2017 (appointed 29th November 2017)</li> <li>Member, Risk Committee</li> <li>Non-Executive Director, The Anglican Schools Corporation</li> <li>President, The Australia Racing Drivers' Club</li> <li>Director, P.T Management Services P/L</li> </ul>
Louise Higgins	Non-Executive Director	B.Bus, CIMA, MBA, GAICD	39	Director since 2018 (appointed 17th August 2018) - Director, MediaHub Australia Pty Ltd

The names of the Company Secretaries in office at the end of the year are:

Name	Qualifications	Age	Experience
Cindy Hansen	LLB (Hons), F Fin, MAMI	51	<ul> <li>Company Secretary since 24 April 2007</li> <li>General Counsel and Company Secretary, Qudos Mutual Limited</li> </ul>
Michael Anastasi	CA, B Comm, MAMI	47	- Company Secretary since 25 September 2007 - Chief Financial Officer, Qudos Mutual Limited

## **Directors' Meetings**

The number of Directors meetings (including meetings of Committees of Directors) and the number of meetings attended by each of the Directors of the Bank during the financial year are:

	Board	Board Meetings		ee Meetings
Director	Held	Attended	Held	Attended
C. Adams	11	11	10	10
M. P. Boesen	11	11	20	20
S. C. Collins	11	10	4	3
D. L. Hailes	11	11	16	16
G. Halliday	11	11	13	13
A. Leithhead *	6	6	5	5
B. Jackson	11	11	8	8
J. Hatten **	3	3	2	2
B. G. Phair	11	11	14	14
T. McAdam ***	7	7	9	9

<sup>\*</sup> Elected 29th November 2017

All Directors requested, and were granted, leave for meetings they were unable to attend.

<sup>\*\*</sup> Resigned 18th October 2017

<sup>\*\*\*</sup> Resigned 6th February 2018

# Directors' Report (continued)

### **Principal Activities**

The principal activities of the Group during the financial year related to the provision of retail financial and associated services to Members in accordance with our Constitution.

No significant changes to these activities occurred during the year.

### **Operating Results**

Profit before income tax for the 2018 financial year was \$2.05 million (2017: \$15.68 million), reducing to \$1.40 million (2017: \$11.01 million) after providing \$0.65 million (2017: \$4.67 million) for taxation.

#### **Dividends**

No dividends have been paid or declared since the end of the financial year and no dividends have been recommended or provided for by the Directors of the Bank.

## **Review of Operations**

Total assets at year end were \$3,763 million, representing an increase of \$241.08 million, or 6.84% over the previous year. Included in total assets are Member loans and advances of \$3,046.34 million, having risen by \$140.39 million or 4.83%. Deposits increased by \$276.22 million, or 8.95% to \$3,363.50 million at year end. Total Member's equity at year end was \$255.95 million, an increase of \$1.16 million, or 0.46%. Continued Member support together with strong lending levels and competitive interest rates offered to depositors and borrowers, along with prudent expenditure controls, enabled the Group to further strengthen its financial position during the year.

### Significant Changes in State of Affairs

No significant changes occurred in the state of affairs of the Group during the year that has not otherwise been disclosed in this Report or the consolidated financial statements.

### **Events Occurring after Balance Date**

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations, or state of affairs of the Group in subsequent years.

## **Indemnification of Directors** and Officers

Since the end of the previous financial year, the Bank has not indemnified or made a relevant agreement for indemnifying against a liability for any person who is or has been an officer, Director or auditor of the Group.

#### **Insurance of Directors and Officers**

During the financial year, the Group paid an insurance premium of \$88,393 (2017: \$63,699) in respect of Directors' and Officers' Liability and Company Reimbursement insurance policies for any past, present or future, Director, secretary or executive officer of the Group. The policy does not contain details of the premiums paid in respect of individual Directors or officers. The insurance policy does not cover payments made arising out of claims made against any Directors or officers by reason of any wrongful act in their capacity as Directors or officers.

No insurance cover has been provided for the benefit of the auditors of the Group.

### **Likely Developments**

No other matter, circumstance or likely development in the operations has arisen since the end of the financial year that has significantly affected or may significantly affect: -

- (i) The operations of the Group;
- (ii) The results of those operations; or
- (iii) The state of affairs of the Group

in the financial years subsequent to this financial year.

## Lead Auditor's **Independence Declaration**

The lead auditor's independence declaration is set out on page 13 and forms part of the Directors' report for financial year ended 30 June 2018.

## Rounding

The amounts contained in the financial statements have been rounded to the nearest one thousand dollars in accordance with ASIC Rounding instrument 2016/191 dated 1 April 2016. The Bank is permitted to round to the nearest one thousand (\$'000) for all amounts except prescribed disclosures that are shown in whole dollars.

#### **Public Prudential Disclosures**

As an Approved Deposit –taking Institution ("ADI") regulated by the Australian Prudential Regulation Authority ("APRA"), the group is required to publicly disclose certain information in respect of:

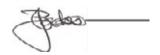
- · Consolidated equity and regulatory capital,
- · Risk exposure and assessment, and
- Remuneration disclosures.

The disclosures are to be found on the company's website: qudosbank.com.au/about-us-corporateinformation-financial-reports.html

This report is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors by:

**David Hailes** 

Chairman



Barry Jackson Deputy Chairman

Sydney 26th September 2018



Back row: Andrew Leithead, Gary Halliday, Barry Jackson,

Louise Higgins, Barry Phair

Front row: Colin Adams, Sarah Collins, David Hailes,

Mark Boesen.



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

#### To the Directors of Qudos Mutual Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2018 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

Michael O Connell

Partner Sydney

5 October 2018

# Corporate Governance Statement

Corporate governance is the system by which companies are directed and managed. It influences how the objectives of the company are set and achieved, how risk is monitored and assessed, and how performance is optimised.

Directors and management are committed to high standards of corporate governance and with this in mind, have articulated and formalised the corporate governance framework within which the Bank operates in a Board Charter.

As an unlisted public company, the Bank is not bound by the Corporate Governance Principles and Recommendations published by the Australian Stock Exchange Corporate Governance Council (ASX Principles), but has regard to the ASX Principles to the extent that the principles are appropriate to the Bank's particular circumstances as a non-listed, mutual, financial institution.

### Statement of Principles

Lay solid foundations for management and oversight

To establish and disclose the respective roles and responsibilities of Board and Management and how their performance is monitored and evaluated.

The Board Charter outlines the role of the Board and senior management. In governing the Bank, the Directors must act in the best interests of the Bank as a whole.

The Board has the final responsibility for the successful operations of the Bank. In general, it is responsible for, and has the authority to determine, all matters relating to the policies, practices, management and operations of the Bank. It is required to do all things that may be necessary to be done in order to carry out the objectives of the Bank.

The details of some Board functions are handled through Board Committees. However, the Board as a whole is responsible for determining the extent of powers residing in each Committee and is ultimately responsible for accepting, modifying or rejecting Committee recommendations. Each Committee has its own Charter, which includes its structure, authority and responsibilities.

# Corporate Governance Statement (continued)

### **Statement of Principles (continued)**

The Board currently has the following Committees:

Committee	Role
Executive & Remuneration Committee	Facilitates the governance activities of the Board and provides an objective non-executive review of the Bank's remuneration, including the CEO, CFO and Senior Executives.
Audit Committee	Provides an objective non-executive review of the effectiveness of the Bank's financial reporting, internal controls, risk management framework and internal and external audit functions.
Risk Committee	Provides an objective non-executive review, oversight and monitoring of the Bank's risk management policies and processes.
Nominations Committee	Applies the Bank's Fit and Proper Policy to candidates for appointment to the Board; comprises 2 non-Bank members and 1 Board representative.
Project iQ Oversight Committee	Provides oversight and monitoring of the Bank's core banking system replacement project; comprises 4 Directors and 2 Senior Executives.
Constitution Committee	Assists the Board to review Qudos Bank's Constitution.

It is the role of senior management to manage the Bank in accordance with the direction and delegations of the Board and the responsibility of the Board to oversee the activities of management in carrying out these delegated duties. Senior management is responsible for the day-to-day management of the Bank.

The Bank has adopted a Diversity Policy to reflect our approach to diversity within the workplace, which is central to the maintenance of an inclusive work environment and culture that allows all employee's to contribute to their full potential. Diversity refers to encompassing acceptance and respect of the visible and invisible characteristics of an individual which make one individual different from another.

As at 30 June 2018, the Bank gender diversity split was 69% female and 31% male. The Board was 13% female and 87% male. As we move through to Senior Executive it was 22% female and 78% male and Management was 46% female and 54% male.

The Board considers the evaluation of its own and senior executive performance as fundamental to establishing a culture of performance and accountability and the ongoing development and improvement of its own performance as a critical input to effective governance. As a result, the Board regularly evaluates performance of the Board, Board Committee's and Directors. A performance evaluation has taken place in the reporting period in accordance with this process.

Employees, including senior executives are subject to an annual performance evaluation, based on performance targets aligned to overall business goals and the requirements of the position. In the case of the CEO, performance is overseen by the Executive & Remuneration Committee. A performance review of senior management and the Chief Executive Officer has taken place in the reporting period.

#### Structure the Board to add value

Have a Board of appropriate size, composition, skills and commitment to enable it to discharge its duties effectively.

The Bank currently has 9 Directors, following Member resolutions at the 2012 and 2016 AGMs approving reductions in the size of the Board from 11 to 10, and then to 9. The Board can increase the number of Directors to the maximum under the Constitution in future, if necessary to fulfil its obligations.

Collectively, the Board must have the necessary skills, knowledge and experience to understand the risks of the Bank, including its legal and prudential obligations, and to ensure that the Bank is managed in an appropriate way taking into account these risks. The Bank regularly reviews the need for various skills and experience against the current skills and experience represented on the Board.

The overriding principle to which the Board has regard in relation to the structure of the Board is that all Directors must be fit and proper persons as defined in APRA Prudential Standard CPS 520 Fit and Proper. The Board Charter and Fit and Proper Policy set out how the Bank assesses whether or not a person is fit and proper and the Board has established a Nominations Committee to assess the fitness and propriety of all candidates for appointment as a Director. All current Directors have been assessed as being fit and proper, in accordance with the Bank's policy.

In its Prudential Standard CPS 510 Governance, APRA requires the Board to have a majority of independent and non-executive Directors at all times. In addition, certain positions, such as Chairman of the Board and Chairman of the Audit Committee, must be held by an independent, non-executive Director.

The Board Charter sets out how the Bank assesses whether or not a person is independent. The Board has resolved that all Directors are independent, in accordance with the Board Charter. All Directors are currently non-executive.

# Corporate Governance Statement (continued)

### **Statement of Principles (continued)**

#### Act ethically and responsibly

In making its decisions, the Bank not only complies with its legal obligations, but also considers the reasonable expectations of its stakeholders, including Members and employees. The Bank's policies and procedures promote responsibility, accountability and integrity and the Board has implemented and enforced a strict Directors' and Officers' Code of Conduct.

In addition, the Bank has policies and procedures in relation to disclosing and managing actual or potential conflicts of interest that may or might reasonably be thought to exist, and to minimise the risk of related party transactions.

#### Safeguard integrity in corporate reporting

# Have formal and rigorous processes that independently verify and safeguard the integrity of its corporate reporting.

The Board has in place a structure of review and authorisation designed to ensure the truthful and factual presentation of the Bank's financial position. The structure includes review and consideration of the accounts by the Audit Committee and a process to ensure the independence and competence of the Bank's internal and external auditors.

#### Respect the rights of Members

#### Respect the rights of security holders by providing them with appropriate information and facilities to allow them to exercise those rights effectively.

The Bank makes information about the Company freely and readily available on our website, including:

- Governance statement;
- · Constitution; and
- other corporate information, including annual reports, notices of meetings and regulatory disclosures.

The Bank provides options for Members to vote for Directors and to appoint a Proxy to vote at meetings electronically via online banking to encourage participation and allow Members to vote ahead of the meeting.

The Bank also provides:

- a secure email facility via our online banking website to allow Members to send communications; and
- optional electronic communication channels for Members to receive communications.

Electronic communications are formatted to be easily readable on a computer screen and other electronic devices commonly used and include a printer friendly option and/or download option for those Members who wish to retain a copy of the communication.

#### Recognise and manage risk

# Establish a sound risk management framework and periodically review the effectiveness of that framework.

The Board has in place a system of risk oversight and management and internal control to:

- identify, and where possible, quantify the major risks confronting the Bank;
- develop and review policies to monitor, control and where possible, minimise risks within the broader objectives of the Bank; and
- provide oversight and monitoring by the Risk Committee.

#### Remunerate fairly and responsibly

Pay Director remuneration sufficient to attract and retain high quality directors and design its executive remuneration to attract, retain and motivate high quality senior executives and to align their interests with the creation of value for security holders.

Directors are paid fees approved by Members. The Board regularly engages external consultants to review Directors fees as part of our commitment to balancing the need to adequately remunerate Directors with our principles of mutuality.

The Board has adopted remuneration policies that comply with the requirements of APRA Prudential Standard CPS 510 Governance. The policies are designed to encourage behaviour that supports the Banks's long-term financial soundness and risk management framework.

The policies aim to attract and maintain appropriately experienced Directors and employees so as to encourage enhanced performance by the Bank and the offering of the highest level of service to Members. There is a clear relationship between performance and remuneration of executive employees.

# Directors' Declaration

- 1. In the opinion of the Directors of Qudos Mutual Limited ("the Group"):
- (a) the consolidated financial statements and notes that are contained on pages 22 to 67 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Group's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1(a); and
- (c) there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.
- 2. The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2018.

Signed in accordance with a resolution of the Directors:

David Hailes,

Chairman

Barry Jackson, Deputy Chairman

Sydney

26th September 2018



# Independent Auditor's Report

To the members of Qudos Mutual Limited

#### Opinion

We have audited the Financial Report of Qudos Mutual Limited (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the Group's financial position as at 30 June 2018 and of its financial performance for the year ended on that date; and
- complying with Australian Accounting Standards and the Corporations Regulations 2001.

The Financial Report comprises:

- Consolidated statement of financial position as at 30 June 2018.
- Consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows for the year then ended.
- Notes including a summary of significant accounting policies.
- Directors' Declaration.

The Group consists of the Company and the entities it controlled at the year-end or from time to time during the financial year.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the Financial Report section of our report.

We are independent of the Group in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

#### Other Information

Other Information is financial and non-financial information in Qudos Mutual Limited's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

The Other Information we obtained prior to the date of this Auditors Report was the Director's Report and Corporate Governance Statement.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.

> KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.



In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

#### Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001;
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- assessing the Group and the Company's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the Auditing and Assurance Standards Board website at:

http://www.auasb.gov.au/auditors\_responsibilities/ar3.pdf. This description forms part of our Auditor's Report.

Michael O Connell

Sydney

5 October 2018

# Consolidated Statement of Profit or Loss and other Comprehensive Income

For the year ended 30 June 2018

	Note	2018 \$000	2017 \$000
Interest revenue	2.a	141,934	131,674
Interest expense	2.b	(75,706)	(69,541)
Net interest income		66,228	62,133
Other income	2.c	10,313	11,368
Total operating income		76,541	73,501
Non interest expenses			
Impairment losses on loans and advances	2.d	(484)	(1,067)
Other expenses	2.e	(74,004)	(56,752)
Profit before income tax		2,053	15,682
Income tax expense	3	(650)	(4,668)
Profit after income tax		1,403	11,014
Other comprehensive income			
Items that may be reclassified to profit or loss:			
Net fair value (loss)/gain on available for sale financial assets, net of tax		(308)	4,808
Net movement on cash flow hedge, net of tax		69	615
Total comprehensive income		1,164	16,437

The above Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Notes to the Financial Statements set out on pages 26 to 67.

# Consolidated Statement of Changes in Equity

For the year ended 30 June 2018

	Note	Capital Reserve \$000	General Reserve for Credit Losses \$000	Cash Flow Hedge Reserve \$000	Available for Sale Reserve \$000	Retained Profits \$000	Total \$000
Total as at 1 July 2016		336	8,235	(950)	1,021	229,707	238,349
Profit for the year Other comprehensive income Items that may be reclassified to profit or loss: Net fair value gain/ (loss) on available for sale financial	19	-			-	11,014	11,014
assets, net of tax Net movement on		-	-	-	4,808	-	4,808
cash flow hedge, net of tax		-	-	615	-	-	615
Transfers to/(from) Reserves	18	40	(129)	-	-	89	-
Total as at 30 June 2017		376	8,106	(335)	5,829	240,810	254,786
Profit for the year Other comprehensive income Items that may be reclassified to profit or loss: Net fair value gain on available for sale financial	19	-	-	-	-	1,403	1,403
assets, net of tax  Net movement on cash flow hedge,		-	-	-	(308)	-	(308)
net of tax		-	-	69	-	-	69
Transfers to/(from) Reserves	18	12	438	-	-	(450)	-
Total as at 30 June 2018		388	8,543	(266)	5,521	241,763	255,949

The above Consolidated Statement of Changes in Equity should be read in conjunction with the Notes to the Financial Statements set out on pages 26 to 67.

# Consolidated Statement of Financial Position As at 30 June 2018

	Note	2018 \$000	2017 \$000
ASSETS			
Cash and cash equivalents	4	93,652	101,249
Receivables	5	3,957	3,182
Held to Maturity Financial Instruments	6	44,765	45,263
Loans and advances to Members	7	3,046,336	2,905,943
Available for Sale Assets	9	555,618	437,130
Derivative Asset	28	4	6
Plant and equipment	10.a	6,438	7,661
Intangibles	10.b	258	914
Prepayments & Debtors	11	5,420	20,423
Current Tax Asset	16	-	372
Deferred Tax Assets	12	6,895	123
TOTAL ASSETS		3,763,343	3,522,266
LIABILITIES			
Payables to other Financial Institutions	13	116,598	152,459
Deposits	14	3,363,502	3,087,283
Creditor accruals and settlement accounts	15	21,720	24,238
Derivative liability	28	384	485
Current tax liability	16	1,504	-
Provisions	17	3,686	3,015
TOTAL LIABILITIES		3,507,394	3,267,480
NET ASSETS		255,949	254,786
MEMBERS' EQUITY			
Reserves	18	14,186	13,976
Retained earnings	19	241,763	240,810
TOTAL MEMBERS' EQUITY		255,949	254,786

The above Consolidated Statement of Financial Position should be read in conjunction with the Notes to the Financial Statements set out on pages 26 to 67.

# Consolidated Statement of Cash Flows

For the year ended 30 June 2018

	Note	2018 \$000	2017 \$000
OPERATING ACTIVITIES			
Interest received		142,093	132,905
Fees and commissions received		10,363	11,426
Dividends received		291	-
Interest paid		(76,982)	(68,935)
Cash paid to suppliers and employees		(52,934)	(46,243)
Income taxes paid		(5,546)	(6,363)
Net increase in Member loans		(140,877)	(179,389)
Net increase in deposits and shares		240,038	154,692
Net decrease in receivables from other financial institutions		(118,009)	38,585
Net cash from/(used in) operating activities	27b	(1,562)	36,678
INVESTING ACTIVITIES			
Proceeds on sale of property, plant and equipment		111	106
Purchase of property plant and equipment		(1,031)	(6,813)
Purchase of Investments		-	-
Purchase of intangibles and work in progress		(5,115)	(11,520)
Net cash used in investing activities		(6,035)	(18,227)
Total net cash increase/(decrease)		(7,597)	18,451
Cash at beginning of year		101,249	82,798
Cash and cash equivalents at end of year	27a	93,652	101,249

The above Consolidated Statement of Cash Flows should be read in conjunction with the Notes to the Financial Statements set out on pages 26 to 67.

# Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

### 1. Statement of Accounting Policies

Qudos Mutual Limited (the "Company" or the "Bank") is a company domiciled in Australia. The address of the Company's registered office is 191 O'Riordan St, Mascot, NSW 2020. The consolidated financial statements of the Company as at and for the year ended 30 June 2018 comprise the Company and the MEAA Funding Trust (the "Trust"), a Special Purpose Vehicle deemed under the Accounting Standards to be controlled by the Bank, for the year ended the 30 June 2018 (together referred to as the "Group"). The Group is a for-profit entity and primarily is involved in the provision of financial products, services and associated activities to Members.

#### a. Basis of Preparation

#### (i) Statement of compliance

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The consolidated financial statements comply with International Financial Reporting Standards (IFRSs) adopted by the International Accounting Standards Board (IASB).

The consolidated financial statements were authorised for issue by the Board of Directors on 26th September 2018.

#### (ii) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for Available for Sale assets which are included at fair value.

#### (iii) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the Group's functional currency.

The Group is of a kind referred to in ASIC Rounding instrument 2016/191 dated 1st April 2016 and in accordance with the Legislative Instrument, all financial information presented in Australian dollars has been rounded to the nearest thousand unless otherwise stated.

#### (iv) Use of estimates and judgements

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The areas involving higher degree of judgement or complexity or areas where assumptions and estimates are significant to the financial statements are disclosed in the following notes to the Financial Statements:

- 1(d) Loan Impairment
- 1(j) Financial Instruments
- 21 Fair Value of financial assets and liabilities
- 1(x) Intangibles Computer Software Costs

#### (v) Changes in accounting policies

There have been no changes in accounting policy during the year.

#### b. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

# Notes to the Consolidated Financial Statements (continued)

For the year ended 30 June 2018

#### c. Loans to Members

#### (i) Basis of inclusion

The Group initially recognises loans and receivables on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

All loans are initially recognised at fair value, net of transaction costs incurred and inclusive of loan origination fees. Loans are subsequently measured at amortised cost using the effective interest method less any impairment losses. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the profit or loss over the period of the loans using the effective interest method.

Loans to Members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the Group at balance date, less any allowance or provision for impairment.

#### (ii) Interest earned

**Term Loans** – The loan interest is calculated on the basis of daily balance outstanding and is charged in arrears to a Member's account on the last day of each month.

**Credit Cards** – For interest free credit cards, interest will be charged only where the relevant transactions do not qualify for interest free status in accordance with the terms and conditions of the facility.

#### (iii) Loan origination fees and transaction costs

Loan establishment fees and associated transaction costs are initially deferred as part of the loan balance, and are brought to account as either a net expense or net income over the expected life of the loan. The amounts brought to account are included as part of interest revenue or expense as appropriate.

#### d. Loan Impairment

#### (i) Specific Provision

Losses for impaired loans are recognised when there is objective evidence that the impairment of a loan has occurred. Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of a loan or advance by the Group on terms that the Group would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment, status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group. Impairment losses are calculated on individual loans. The amount provided for impairment is determined by management and the Board to recognise the probability of loan amounts not being collected in accordance with terms of the loan agreement.

#### (ii) Collective Provision

A collective provision is made for groups of loans with similar credit risk characteristics. Loans that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The amount of impairment loss is based upon estimated losses incurred within the portfolio, based upon objective evidence of impairment, the estimated probability of default and the expected loss given default having regard to the historical experience of the Group. The provision increase or decrease is recognised in the profit or loss.

#### (iii) General Reserve for Credit Losses

In addition to the above provisions, the Group will maintain a general reserve for credit losses of at least 0.5%, but no more than 1.25% of total risk weighted assets (as defined in APS 112 Capital Adequacy: Credit Risk).

#### e. Bad Debts Written Off

Bad debts are written off from time to time as determined by management and the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off as expenses in the profit or loss or against the provision for impairment.

#### f. Plant and Equipment

Items of plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Plant and equipment with the exception of freehold land, are depreciated on a straight-line basis, so as to write off the net cost of each asset over its expected useful life to the Group. The useful lives are adjusted if appropriate at each reporting date. Estimated useful lives at the balance date are as follows:

- Leasehold Improvements 3 to 10 years.
- Plant and Equipment 2.5 to 7 years.

#### q. Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

#### h. Capital work in progress

Research costs are expensed as incurred. Development expenditures on individual projects are recognised in capital work in progress when the Group can demonstrate:

- The technical feasibility of completing the capital project so that it will be available for use or sale;
- Its intention to complete and its ability to use the capital project;
- How the capital project will generate future economic benefits;
- The availability of resources to complete the capital project; and
- The ability to measure reliably the expenditure during the development.

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated depreciation/amortisation and accumulated impairment losses. Depreciation/amortisation of the asset begins when development is complete and the asset is available for use and occurs over the period of expected future benefit.

#### i. Advances to Other Financial Institutions

Receivables from other financial institutions include loans, bank accepted bills of exchange, certificates of deposit, floating rate notes and settlement account balances due from other banks. They are brought to account at the gross value of the outstanding balance. Interest on receivables due from other financial institutions is recognised on an effective yield basis.

#### i. Financial Instruments

The Group utilises a range of financial instruments. Financial instruments are classified and measured as follows:

Loans and advances: This category includes non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are measured at amortised cost; refer Note 1(c) Loans to Members for further details.

# Notes to the Consolidated Financial Statements (continued)

For the year ended 30 June 2018

Held to maturity investments: This category includes non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has a positive intention and ability to hold to maturity. Held-to-maturity financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition held-to-maturity financial assets are measured at amortised cost using the effective interest method, less any impairment losses. Held-to-maturity financial assets comprise certificate of deposits.

Available for sale assets: This category includes non-derivative financial assets and investments in equity instruments. Available-for-sale financial assets are recognised on acquisition at cost on a trade date basis and thereafter at fair value unless fair value is unable to be determined reliably, in which case they are carried at cost. Changes in the fair value of available-for-sale assets are reported in the "available-for-sale reserve" net of applicable income taxes until the investments are sold, collected or otherwise disposed of, or until such investments are impaired. On disposal the accumulated change in fair value is transferred to the Consolidated Statement of Comprehensive Income.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Other Financial Liabilities: These financial liabilities are measured at fair value plus direct acquisition costs and subsequently measured at amortised cost using the effective interest method. When the Group sells a financial asset and simultaneously enters into an agreement to repurchase the asset at a fixed price on a future date (repurchase agreement), the financial assets sold under such agreements continue to be recognised in the statement of financial position and the obligation to repurchase is recognised as deposits and short term borrowings. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Derivative financial instruments and hedge accounting: The Group holds derivative financial instruments to hedge its interest rate risk exposures. Derivatives are recognised initially at fair value; any directly attributable transaction costs are recognised in profit or loss as they are incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in profit or loss.

Cash flow hedges: When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss. The amount accumulated in equity is retained in other comprehensive income and reclassified to profit or loss in the same period or periods during which the hedged item affects profit or loss. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the amount accumulated in equity is reclassified to profit or loss.

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges pending subsequent recognition in profit or loss as the hedged cash flows affect profit or loss.

#### k. Deposits

#### (i) Basis for determination

Savings, term investments and retirement savings accounts are recognised at the aggregate amount of money owing to depositors.

#### (ii) Interest on deposits

Interest on deposit balances is calculated and accrued on a daily basis at current rates and credited to accounts on a monthly basis.

#### Term deposits

Interest on term deposits is calculated and accrued on a daily basis at agreed rates and is paid or credited to accounts in accordance with the terms of the deposit.

#### Retirement Savings Accounts (RSA)

Interest on Retirement Savings Accounts are calculated and accrued on a daily basis at current rates and credited to Retirement Savings Accounts on a monthly basis.

#### I. Borrowings

The Group initially recognises deposits, loans and borrowings on the date that they are originated. All other financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

All loans and borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost using the effective interest method. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the profit or loss over the period of the loans and borrowings using the effective interest method.

#### m. Provision for Employee Benefits

The provision for long service leave is based on the present value of the estimated future cash outflows to be made resulting from employees' service up to reporting date, and having regard to the probability that employees as a group will remain employed for the period of time necessary to qualify for long service leave.

Provisions for annual leave represent present obligations resulting from employees' services calculated on undiscounted amounts based on remuneration, wage and salary rates that the Group expects to pay as at reporting date.

Contributions are made by the Group to an employee's superannuation fund and are charged to the profit or loss as incurred.

#### n. Leasehold on Premises

Leases where the lessor retains substantially all the risks and rewards of ownership of the net asset are classified as operating leases. Payments made under operating leases (net of incentives received from the lessor) are charged to the profit or loss on a straight-line basis over the period of the lease.

#### o. Income Tax

The income tax expense shown in the profit or loss is based on the operating profit before income tax adjusted for any non-tax deductible or non-assessable items between accounting profit and taxable income. Deferred tax assets and liabilities are recognised using the Statement of Financial Position liability method in respect of temporary differences arising between the tax bases of assets or liabilities and their carrying amounts in the financial statements. Current and deferred tax balances relating to amounts recognised directly in equity are also recognised directly in equity.

Deferred tax assets and liabilities are recognised for all temporary differences between carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable. These differences are presently assessed at 30%.

# Notes to the Consolidated Financial Statements (continued)

For the year ended 30 June 2018

Deferred tax assets are only brought to account if it is probable that future taxable amounts will be available to utilise those temporary differences. The recognition of these benefits is based on the assumption that no adverse change will occur in income tax legislation; and the anticipation that the Group will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the law to permit a future income tax benefit to be obtained.

#### p. Goods and Services Tax (GST)

As a financial institution, the Group is input taxed on all income except other income from commissions and some fees. An input taxed supply is not subject to GST collection, and similarly the GST paid on purchases cannot be recovered. In addition certain prescribed purchases are subject to reduced input tax credits (RITC), of which 75% of the GST paid is recoverable. In addition, general apportionment may be recoverable in some cases.

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of the GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables are stated with the amount of GST included where applicable GST is collected. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or current liability in the Consolidated Statement of Financial Position. Cash flows are included in the Consolidated Statement of Cash Flows on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the Australian Taxation Office, are classified as operating cash flows.

#### q. Impairment of Non-Financial Assets

At each reporting date the Group assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in the profit or loss where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate recoverable amount for an individual asset, recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### **Principles of Consolidation**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. In preparing the consolidated financial statements, all inter-company balances and transactions, and unrealised profits arising within the Group are eliminated in full.

#### s. Redeemable Preference Shares

The Bank issues redeemable preference shares to each Member upon joining. Up until 1st April 2010, all Members were required to hold five fully paid preference shares of \$2 each in accordance with the constitution of the Bank. These shares are redeemed for their face value of \$2 each on leaving the Bank. Subsequent to 1 April 2010, this share capital remains uncalled.

#### Recoverable Amount of Non-Current Assets Valued on Cost Basis

The carrying amounts of non-current assets valued on the cost basis are reviewed to determine whether they are in excess of their recoverable amount at reporting date. If the carrying amount of a non-current asset exceeds its recoverable amount, the asset is written down to the lower amount. The write-down is recognised as an expense in the profit or loss in the reporting period in which it occurs. In assessing the recoverable amounts of non-current assets relevant cash flows have been discounted to their present value.

#### u. Other Trade and Other Receivables

Trade and other receivables are stated at their amortised cost less impairment losses (see accounting policy (q)).

#### v. Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances, short term bills and call deposits with maturity equal to or less than 3 months. Bank overdrafts that are repayable on demand and form an integral part of the Group cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### w. Expenses - Operating Lease Payments

Payments made under operating leases are recognised in the profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in the profit or loss as an integral part of the total lease expense and spread over the lease term.

#### x. Intangibles - Computer Software Costs

The Group capitalises computer software costs and recognises them as an intangible asset where they are clearly identifiable, can be reliably measured and will lead to future economic benefits that the Group controls. Capitalised software assets are carried at cost less amortisation and any impairment losses. The Group amortises these assets on a straight-line basis at a rate applicable to the expected useful life of the asset, but usually not exceeding 5 years. Any impairment loss is recognised under operating expenditure in the profit or loss when incurred.

#### y. Trade and Other Payables

Trade and other payables are stated at their amortised cost.

Trade payables are non-interest bearing and are normally settled on 60-day terms.

#### z. New Standards and Interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2018, and have not been applied in preparing these consolidated financial statements. Those which may be relevant to the Group are set out below. The Group does not plan to adopt these standards early.

AASB 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from AASB 139. AASB 9 is effective for annual reporting periods beginning on after 1 January 2018, with early adoption permitted. The Group is in the process of assessing the potential impact on its consolidated financial statements resulting from the application of AASB 9 and preparing a credit loss model. This new model will calculate the impact on its financial statements resulting from the application of AASB 9.

AASB 15 requires mandatory application by the Group for the financial year ended 30 June 2018, however is available for early adoption. On initial application, AASB 15 permits either full retrospective or a modified retrospective application approach. The Group is currently assessing the potential impact on its consolidated financial statements resulting from the application of AASB 15 however it is not expected to have a material impact on the Group.

AASB 16 removes the lease classification test for lessees and requires all leases (including those classified as operating leases) to be brought onto the balance sheet. There is new guidance on when an arrangement would meet the definition of a lease. AASB 16 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted where AASB 15 Revenue from contracts with customers is adopted at the same time. The Group is beginning to assess the potential impact on its consolidated financial statements resulting from the application of AASB 16.

# Notes to the Consolidated Financial Statements (continued)

For the year ended 30 June 2018

# 2. Statement of Profit or Loss and Other Comprehensive Income

	2018 \$000	2017 \$000
Analysis of interest revenue		
a. Category of interest bearing assets		
Loans and advances to Members	127,818	118,634
Investment Securities	11,605	9,438
Call Deposits with other Financial Institutions	1,206	1,176
Term Deposits with other Financial Institutions	786	1,902
Regulatory Deposits	520	524
TOTAL INTEREST REVENUE	141,934	131,674
b. Category of interest bearing liabilities		
Deposits	75,683	69,516
Bank Overdraft	23	25
TOTAL INTEREST EXPENSE	75,706	69,541
c. Other Income		
Fees and Commissions	9,745	11,117
Dividends received	291	-
Bad debts recovered	278	251
TOTAL OTHER INCOME	10,313	11,368
d. Impairment losses on loans and advances		
Bad debts written off directly against profit	690	1,102
Addition/(Release) to provision for doubtful debts	(206)	(35)
TOTAL IMPAIRMENT LOSSES ON LOANS & ADVANCES	484	1,067

	2018 \$000	2017 \$000
Other Expenses		
Salaries and on costs	17,295	17,477
Superannuation costs	1,347	1,332
Transaction costs	10,320	13,864
Information technology	5,627	5,536
Insurance and legal	675	585
Directors remuneration	599	599
Depreciation of plant and equipment	2,128	2,196
Amortisation of intangibles	828	2,718
Amounts set aside to provisions:		
Employee entitlements	1,062	730
Impairment of Assets*	21,778	-
Rental – operating leases	2,743	2,544
Research & Development costs expensed	1,066	819
Supervision levies	172	160
Marketing costs	4,201	4,599
Loss on disposal of property, plant and equipment	15	50
Other costs	4,148	3,543
TOTAL OTHER EXPENSES	74,004	56,752

<sup>\*</sup>Impairment expense relates to the suspension of Project iQ. The impairment provision is outlined in Note 11.

f.	Auditor's Remuneration	2018 \$	2017 \$
	Statutory Audit	170,292	168,107
	Regulatory Audits	64,708	85,955
	Subtotal	235,000	254,062

# Notes to the Consolidated Financial Statements (continued)

For the year ended 30 June 2018

# 3. Income Tax Expense

		2018 \$000	2017 \$000
a. Cı	urrent tax expense		
Cu	irrent year	7,293	4,980
Pri	or year over/(under) provision for current tax	956	204
De	eferred Tax Expense		
Pri	or year under/(over) provision for deferred tax	(956)	(204)
De	ecrease in deferred tax asset	(6,643)	(312)
TC	OTAL INCOME TAX EXPENSE IN INCOME STATEMENT	650	4,668

#### b. Reconciliation between Tax Expense and Pre Tax Net Profit

Profit before tax	2,053	15,682
Income tax using the Company tax rate of 30%	616	4,705
Tax effect of expenses/income		
- Other non-deductible expenses	34	(37)
INCOME TAX EXPENSE ATTRIBUTABLE TO PROFIT	650	4,668

# 4. Cash and Cash Equivalents

	2018 \$000	2017 \$000
Cash on hand	702	607
Deposits at call		
Cash at Bank	55,616	74,122
Other Financial Institutions	7,334	6,520
Other Authorised Deposit-taking Institutions	30,000	20,000
TOTAL CASH AND CASH EQUIVALENTS	93,652	101,249

### 5. Receivables

	2018 \$000	2017 \$000
Interest receivable	2,522	1,406
Sundry debtors and settlement accounts	1,435	1,776
TOTAL RECEIVABLES	3,957	3,182
Maturity Analysis		
Not longer than 3 months	2,473	1,917
3 to 12 months	1,484	1,265
	3,957	3,182

# 6. Held to Maturity Financial Instruments

	2018 \$000	2017 \$000
Deposits with other Authorised Deposit-taking Institutions	44,765	45,263
TOTAL HELD TO MATURITY FINANCIAL INSTRUMENTS	44,765	45,263
Maturity Analysis		
Not longer than 3 months	15,000	15,498
3 to 12 months	29,765	29,765
	44,765	45,263
Fair Value		
Deposits with other Authorised Deposit-taking Institutions	44,772	45,267
	44,772	45,267

For the year ended 30 June 2018

### 7. Loans and Advances

	2018 \$000	2017 \$000
Amount due comprises		
Overdrafts and revolving credit	41,744	46,516
Term loans	3,005,851	2,860,892
Subtotal	3,047,595	2,907,408
Less:		
Provision for impaired loans (Note 8)	(1,259)	(1,465)
TOTAL LOANS AND ADVANCES	3,046,336	2,905,943
Maturity analysis – gross loans and advances		
Not longer than 3 months	76,435	63,997
Longer than 3 months and not longer than 12 months	109,076	80,429
Longer than 1 year and not longer than 5 years	589,723	594,227
Longer than 5 years	2,272,361	2,168,755
	3,047,595	2,907,408

The Bank has established the MEAA Funding Trust ("Trust") to provide access to emergency liquidity support in the event of a systemic liquidity crisis. The Bank sells the rights to future cash flows of eligible residential home loans into the Trust and receives funds equal to the aggregated outstanding balances on all loans which the Trust has purchased and subsequently issued Notes for investors to invest in. Two classes of notes were issued by the Trust and both are fully owned by the Bank. Whilst the rights to the underlying cash flows have been transferred, the Bank has been appointed to service the loans and accordingly must continue to manage the loans as if it were the lender. The Trust is in substance controlled by the Group. Accordingly, the Trust is consolidated and the loans are included in the Group's statement of financial position. The balance of securitised loans included in Note 7 is \$705,837,231 (30 June 2017: \$517,643,520).

# 8. Provision on Impaired Loans

		2018 \$000	2017 \$000
a.	Total Provision Comprises		
	Specific provisions	-	-
	Collective provisions	1,259	1,465
	TOTAL PROVISION	1,259	1,465
b.	Movement in the Specific Provision		
	Balance at the beginning of year	-	-
	Amounts written off against the specific provision	-	-
	Increase/(decrease) in provision	-	-
	Specific provision balance at end of year	-	-
c.	Movement in the Collective Provision		
	Balance at the beginning of year	1,465	1,500
	Increase/(decrease) in provision	(206)	(35)
	Collective provision balance at end of year	1,259	1,465
d.	Impaired Loans Written Off		
	Amounts written off directly to expense	690	1,102
	Total bad debts	690	1,102
	Bad debts recovered in the period	278	251
	Total bad debts recovered	278	251

For the year ended 30 June 2018

#### 9. Available for Sale Financial Instruments

	2018 \$000	2017 \$000
Shares in unlisted corporations		
Indue Limited	11,451	11,451
Other securities:		
Bank issued certificates of deposit	293,270	186,700
Floating rate notes	250,897	238,979
TOTAL AVAILABLE FOR SALE FINANCIAL INSTRUMENTS	555,618	437,130
Maturity Analysis		
Not longer than 3 months	257,441	186,700
3 to 12 months	125,485	89,696
1-5 years	161,241	149,283
No maturity	11,451	11,451
	555,618	437,130
Fair Value		
Bank issued certificates of deposit	293,270	186,700
Floating rate notes	250,897	238,979
Shares in Indue	11,451	11,451
	555,618	437,130

#### **Indue Limited**

The financial assets designated as available for sale (AFS) at 30 June 2018 consist of shares in a non-listed entity - Indue Limited which are not actively traded. In the current financial year, the fair value of these assets are supported by reference to independent external valuation and management assessment, taking into account appropriate adjustments since the last valuation.

The AFS investment is categorised at Level 3 in the fair value hierarchy given the unobservability of the valuation variables.

# 10a. Plant and Equipment

	2018 \$000	2017 \$000
Leasehold property improvements - at cost	8,224	8,619
Less: provision for depreciation	(4,616)	(4,505)
	3,608	4,114
Office furniture and equipment - at cost	2,305	2,274
Less: provision for depreciation	(959)	(535)
	1,346	1,739
Computer equipment - at cost	3,650	3,644
Less: provision for depreciation	(3,092)	(2,648)
	558	996
Motor vehicles - at cost	1,467	1,223
Less: provision for depreciation	(541)	(411)
	926	812
TOTAL PLANT AND EQUIPMENT – NET BOOK VALUE	6,438	7,661

### Movement in the assets balances during the year were:

	2018		2017	
Plant & Equipment	Leasehold improvements \$000	Other plant & equipment \$000	Leasehold improvements \$000	Other plant & equipment \$000
Opening balance	4,114	3,547	1,333	1,867
Purchases	354	677	3,704	3,109
Transfers	-	-	-	-
Less:				
Assets disposed	(22)	(104)	(33)	(123)
Depreciation charge	(837)	(1,291)	(890)	(1,306)
Balance at the end of the year	3,608	2,830	4,114	3,547

For the year ended 30 June 2018

# 10b. Intangibles

	2018 \$000	2017 \$000
Computer Software - at cost	10,483	10,311
Less: provision for amortisation	(10,225)	(9,397)
TOTAL INTANGIBLES	258	914

#### Movement in the Intangibles balances during the year were:

	2018 \$000	2017 \$000
Computer Software		
Opening balance	914	3,473
Purchases	172	159
Less:		
Assets disposed	-	-
Amortisation charge	(828)	(2,718)
Balance at the end of the year	258	914

## 11. Prepayments & Debtors

	2018 \$000	2017 \$000
Prepayments	5,370	3,563
Debtors	20	25
Capitalised Costs - Other	30	-
TOTAL	5,420	3,588
Capitalised Expenses	21,778	16,835
Impairments*	(21,778)	-
TOTAL	-	16,835
TOTAL PREPAYMENTS & DEBTORS	5,420	20,423
*The capitalised costs on Project iQ of \$21.8m was fully provided for impairment as at 30 June 2018 due to suspension of the project. The impairment losses have been included into other expenses in Note 2e.		
Maturity Analysis		
Less than 12 months	3,259	18,242
Greater than 12 months	2,161	2,181
	5,420	20,423

## 12. Deferred Tax

	2018 \$000	2017 \$000
Net Deferred Tax Asset	6,895	123
Net Deferred Tax Assets represents the estimated future tax benefit/liability at the applicable rate of 30% on the following items:		
Deferred Tax Assets		
- Provisions for impairment on loans	378	440
- Provisions for employee benefits not currently deductible	1,106	905
- Provisions for Makegood	-	10
- Other accruals	804	666
- Fixed assets	328	458
- Provision for asset impairment	6,533	-
- Financial Instruments	114	145
	9,263	2,624
Deferred Tax Liabilities		
- Financial Instruments	(2,368)	(2,501)
	(2,368)	(2,501)
NET DEFERRED TAX ASSETS	6,895	123

# 13. Payables Due to Other Financial Institutions

	2018 \$000	2017 \$000
Electronic Certificates of Deposits issued	66,542	152,459
Floating Rate Notes Issued	50,057	-
TOTAL PAYABLES TO OTHER FINANCIAL INSTITUTIONS	116,598	152,459
Maturity analysis		
Not longer than 3 months	111,666	121,349
Longer than 3 and not longer than 6 months	4,933	30,135
Longer than 6 and not longer than 12 months	-	975
	116,598	152,459

For the year ended 30 June 2018

## 14. Deposits

	2018 \$000	2017 \$000
Deposits		
- Call deposits	2,223,783	2,094,102
- Superannuation Savings Accounts	249,140	255,568
- Term deposits	889,899	736,921
Total deposits	3,362,822	3,086,591
Member withdrawable shares	680	692
TOTAL DEPOSITS & SHARES	3,363,502	3,087,283
Maturity analysis		
At call	2,473,602	2,350,361
Not longer than 3 months	363,511	287,230
Longer than 3 and not longer than 6 months	215,313	212,047
Longer than 6 and not longer than 12 months	170,197	123,897
Longer than 12 months and not longer than 5 years	140,879	113,748
	3,363,502	3,087,283

#### **Customer or Industry Groups**

The majority of deposits are from employees and former employees of companies within the Qantas Group, associated companies, Commonwealth Government departments and authorities and from related or nominated persons or entities in accordance with the Constitution of the Bank. Deposits are also accepted from non-Members and wholesale depositors.

#### Charge on Members' accounts

The Bank may charge the deposit accounts of a Member in relation to any debt owed by the Member to the Bank.

#### 15. Creditor Accruals and Settlement Accounts

	2018 \$000	2017 \$000
Creditors and accruals	8,368	7,977
Interest payable on deposits	7,233	6,282
Sundry creditors	6,119	9,979
TOTAL CREDITOR ACCRUALS AND SETTLEMENT ACCOUNTS	21,720	24,238

## 16. Taxation Assets and Liabilities

	2018 \$000	2017 \$000
Current income tax (asset)/liability	1,504	(372)
TOTAL TAXATION (ASSET)/LIABILITIES	1,504	(372)
Current income tax liability comprises:		
Balance – previous year	(372)	358
Income tax paid	(6,757)	(6,363)
RSA tax liability	384	449
Liability for income tax in current year	7,293	4,980
(Over)/Understatement in prior year	956	204
	1,504	(372)

# 17. Provisions

	2018 \$000	2017 \$000
Employee entitlements	3,686	3,015
TOTAL PROVISIONS	3,686	3,015
Provisions movements		
Employee Entitlements		
Balance – previous year	3,015	2,720
Less amounts paid	(391)	(412)
Increases in provision	1,062	707
Closing balance	3,686	3,015
Other		
Balance – previous year	-	228
Increase/(Decrease) in provision	-	(228)
Closing balance	-	-

For the year ended 30 June 2018

#### 18. Reserves

	2018 \$000	2017 \$000
Capital Reserve Account	388	376
General Reserve for Credit Losses	8,543	8,106
Cash Flow Hedge Reserve	(266)	(335)
Available for Sale Reserve	5,521	5,829
TOTAL RESERVES	14,186	13,976
Capital Reserve Account		
Balance at the beginning of the year	376	336
Transfer from retained earnings on share redemptions	12	40
Balance at the end of year	388	376

This account represents the amount of redeemable preference shares redeemed by the Bank since 1 July 1999. The Law requires that the redemption of the shares be made out of profits. Since the value of the shares has been paid to Members in accordance with the terms and conditions of the share issue, the account represents the amount of profits appropriated to the account.

General Reserve for Credit Losses		
Balance at the beginning of the year	8,106	8,235
Add: increase/(decrease) transferred from retained earnings	438	(129)
Balance at end of year	8,543	8,106

This reserve records amounts previously set aside as a general provision for doubtful debts and is maintained to comply with the Prudential Standards set down by APRA.

Cash Flow Hedge Reserve		
Balance at the beginning of the year	(335)	(950)
Movement of cash flow hedge	99	878
Effect of tax	(30)	(263)
Balance at end of year	(266)	(335)
Available for Sale Reserve		
Balance at the beginning of the year	5,829	1,021
Fair value gain/(loss) on available for sale financial assets	(440)	6,869
Effect of Tax	132	(2,061)
Balance at end of year	5,521	5,829

# 19. Retained Earnings

	2018 \$000	2017 \$000
Retained profits at the beginning of the financial year	240,810	229,707
Add: operating profit for the year	1,403	11,014
Less: Transfer to reserve for credit losses in year	(438)	129
Less: Transfer to capital account on redemption of shares	(12)	(40)
Retained profits at the end of the financial year	241,763	240,810

## 20. Interest Rate Change Profile of Financial Assets and Liabilities

Financial assets and liabilities have conditions that allow interest rates to be amended either on maturity (term deposits and term investments) or after adequate notice is given (loans and savings). The table below shows the respective value of funds where interest rates are capable of being altered within the prescribed time bands, being the earlier of the contractual repricing date, or maturity date.

2018	Up to 3 months \$000	Up to 12 months \$000	1-5 years \$000	Non interest bearing \$000	Total \$000
ASSETS					
Cash	92,950	-	-	702	93,652
Receivables	-		-	3,957	3,957
Available for sale assets:					
Shares in Indue Ltd	-	-	-	11,451	11,451
Certificates of deposit	211,912	81,358	-	-	293,270
Floating rate notes	250,897	-	-	-	250,897
Authorised deposit taking institutions	15,000	29,765	-	-	44,765
Loans & advances	2,709,034	72,936	264,366	-	3,046,336
Derivative Asset	(2)	(11)	17	-	4
Total Assets	3,279,791	184,048	264,383	16,110	3,744,332
LIABILITIES					
Payables to other Fls	116,598	-	-	-	116,598
Deposits	2,836,433	385,510	140,879	-	3,362,822
Redeemable Preference Shares	-	-	-	680	680
Payables	-	-	-	7,233	7,233
Derivative Liability	66	201	117	-	384
Total Liabilities	2,953,097	385,711	140,996	7,913	3,487,717

For the year ended 30 June 2018

# 20. Interest Rate Change Profile of Financial Assets and Liabilities (continued)

2017	Up to 3 months \$000	Up to 12 months \$000	1-5 years \$000	Non interest bearing \$000	Total \$000
ASSETS					
Cash	100,642	-	-	607	101,249
Receivables	-		-	3,182	3,182
Available for sale assets:					
Shares in Indue Ltd	-	-	-	11,451	11,451
Certificates of deposit	186,700	-	-	-	186,700
Floating rate notes	238,979	-	-	-	238,979
Authorised deposit taking institutions	15,498	29,765	-	-	45,263
Loans & advances	2,674,927	19,841	211,175	-	2,905,943
Derivative Asset	6	3	(3)	-	6
Total Assets	3,216,752	49,609	211,172	15,240	3,492,773
LIABILITIES					
Payables to other FIs	152,459	-	-	-	152,459
Deposits	2,636,900	335,944	113,747	-	3,086,591
Redeemable Preference Shares	-	-	-	692	692
Payables	-	-	-	6,282	6,282
Derivative Liability	115	295	75	-	485
Total Liabilities	2,789,474	336,239	113,822	6,974	3,246,509

#### 21. Fair Value of Financial Assets and Liabilities

Fair value has been determined on the basis of the present value of expected future cash flows under the terms and conditions of each financial asset and financial liability. Significant assumptions used in determining the cash flows are that the cash flows will be consistent with the contracted cash flows under the respective contracts. The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	2018			2017			
	Fair Value \$000	Book Value \$000	Fair Value Level	Fair Value \$000	Book Value \$000	Fair Value Level	
FINANCIAL ASSETS							
Investment Securities:							
Shares in Indue Ltd	11,451	11,451	Level 3	11,451	11,451	Level 3	
Certificates of deposit	293,269	293,269	Level 2	186,700	186,700	Level 2	
Floating rate notes	250,897	250,897	Level 2	238,979	238,979	Level 2	
Authorised deposit taking institutions	44,772	44,765	Level 2	45,267	45,263	Level 2	
Derivative Asset	4	4	Level 2	6	6	Level 2	
Loans & advances	3,046,538	3,046,336	Level 2	2,906,202	2,905,943	Level 2	
		2017			2016		
FINANCIAL LIABILITIES							
Payables to Other FI's	116,845	116,598	Level 2	152,854	152,459	Level 2	
Deposits	3,363,216	3,362,822	Level 2	3,086,682	3,086,591	Level 2	
Derivative liability	384	384	Level 2	485	485	Level 2	

Fair values are categorised into different levels in fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1 – the fair value is calculated using quoted prices in active markets.

Level 2 – the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

There have been no transfers between levels for the year ended

30 June 2018.

The following methods and assumptions are used to determine the fair values of financial assets and liabilities.

#### Cash Assets

The carrying amounts approximate fair value because of their short term to maturity or are receivable on demand.

The carrying amount approximates fair value because of their short term to maturity.

#### **Investment Securities**

For financial instruments traded in organised financial markets, fair value is the current quoted market bid price for an asset or offer price for a liability, adjusted for transaction costs necessary to realise the asset or settle the liability.

### For the year ended 30 June 2018

For investments where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows or the underlying net asset base of the investment / security.

#### Loans and Advances

For variable rate loans, (excluding impaired loans) the amount shown in the Statement of Financial Position is considered to be a reasonable estimate of fair value. The fair value for fixed rate loans is calculated by utilising discounted cash flow models (i.e. the net present value of the portfolio's future principal and interest cash flows), based on the maturity of the loans. The discount rates applied are based on the current applicable rate offered for the average remaining term of the portfolio.

The fair value of impaired loans is calculated by discounting expected cash flows using a rate which includes a premium for the uncertainty of the flows.

#### Other Assets

The carrying amount approximates fair value as they are short term in nature.

#### **Deposits**

The book value of non-interest bearing, call and variable rate deposits, and fixed rate deposits is the amount shown in the Statement of Financial Position as at 30 June 2018. Discounted cash flows (based upon the deposit type and its related maturity) were used to calculate the fair value of other term deposits to members.

#### **Payables**

The carrying value of payables approximates their fair value as they are short term in nature and reprice frequently.

#### **Derivatives**

The fair value of derivatives is calculated by discounting expected cash flows using applicable market rates.

#### Indue

Level 3 fair values	\$000
Balance at 1 July 2016	5,794
Net change in fair value recognised in OCI	5,657
Balance at 30 June 2017	11,451
Balance at 1 July 2017	11,451
Net change in fair value recognised in OCI	-
Balance at 30 June 2018	11.451

#### Fair Value for Indue

The fair value for investments in the unlisted equity are supported by reference to independent external valuation and management assessment, taking into account appropriate adjustments since the last valuation.

# 22. Financial Commitments

	2018 \$000	2017 \$000
a. Outstanding Loan Commitments		
Loans approved but not funded	48,384	86,748
The loans will be made available at the discretion of Management and the Board subject to the availability of funds, anticipated to be drawn down within 6 months.		
b. Outstanding Overdraft Commitments		
Member overdraft facilities approved but not funded	43,327	42,864
There are no restrictions as to the utilisation of such overdraft facilities.		
c. Outstanding Line of Credit Commitments		
Member line of credit facilities approved but not funded	-	-
These facilities are subject to the availability of funds.		
d. Outstanding Credit Card Commitments		
Member credit card facilities approved but not funded	66,908	72,427
e. Loan Redraw Facilities		
Loan Redraw facilities available	271,294	259,178
f. Future Lease Rental Commitments		
Operating lease payments under existing lease arrangements for building accommodation, are payable over the following periods:		
Within 1 year	2,331	2,432
Later than 1 year but not later than 5 years	7,831	8,166
Over 5 years	6,069	8,085
	16,231	18,683

The Group leases various properties under operating leases expiring from one to ten years, such leases generally provide the Group with a right of renewal at which time all terms are renegotiated. Lease payments comprise a base amount plus an incremental contingent rental subject to movements in the Consumer Price Index.

For the year ended 30 June 2018

### 22. Financial Commitments (continued)

#### g. Material Contracts

The Group has the following commitments as at year end predominantly relating to IT related projects and a contract with Data Action Pty. Ltd. who provide computer facilities, management services and associated support services.

,		'	,	0	' '	
					2018 \$000	2017 \$000
Within 1 year					2,821	695
Later than 1 year but i	not 5 years				2,905	-
					5.726	695

#### Charge over Assets

The Group has executed an equitable mortgage over its assets in favour of Indue Limited. The equitable charge is to meet any settlement obligations arising from member chequing and debit card facilities.

#### h. Contingent Liabilities and Contingent Assets

The Directors of the Group are of the opinion that there are no matters that require a provision other than those that are adequately provided for.

# 23. Standby Borrowing Facilities

Unrestricted access to the following credit facilities with a bank and an Authorised Deposit-taking Institution are held:

2017	Gross \$000	Current Borrowing \$000	Net Available \$000
Unsecured Overdraft	11,100	-	11,100
TOTAL STANDBY BORROWING FACILITIES	11,100	-	11,100

2016	Gross \$000	Current Borrowing \$000	Net Available \$000
Unsecured Overdraft	11,100	-	11,100
TOTAL STANDBY BORROWING FACILITIES	11,100	-	11,100

For the year ended 30 June 2018

#### 24. Related Parties

#### a. Remuneration of Key Management Personnel (KMP)

Key Management Personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including any Director (whether executive or otherwise) of that entity.

Key Management Personnel have been taken to comprise the Directors and the three Members (2017: three Members) of the executive management responsible for the day-to-day financial and operational management of the Group.

The aggregate compensation of KMP during the year comprising amounts paid or payable or provided for was as follows:

	2018 \$	2017 \$
(a) Short-term employee benefits	1,998,101	2,014,486
(b) Post-employment benefits – superannuation contributions	181,758	183,640
(c) Other long-term benefits	206,783	205,861
Total	2,386,642	2,403,987

In the preceding table, remuneration shown as short term benefits means (where applicable) wages, salaries and social security contributions, paid annual leave and paid sick leave, profit-sharing and bonuses, value of fringe benefits received, but excludes out of pocket expense reimbursements.

All remuneration to Directors was approved by the Members at the 2016 Annual General Meeting of the Bank.

#### Loans to Key Management Personnel

	2018 \$	2017 \$
(i) The aggregate value of loans to key management personnel as at balance date amounted to	8,636,887	8,850,035
(ii) The total value of revolving credit facilities to key management personnel, as at balance date amounted to	40,000	40,000
Less amounts drawn down and included in (i)	-	-
Net balance available	40,000	40,000
(iii) During the year the aggregate value of loans disbursed to key management personnel amounted to:		
Revolving credit facilities	605,015	518,287
Term Loans	2,291,866	4,155,369
	2,896,881	4,673,656
(iv) During the year the aggregate value of repayments received amounted to:	3,404,900	3,949,703
(v) Interest and other revenue earned on Loans and revolving credit facilities to KMP	294,098	279,229

The Group's policy for lending to Directors and Management is that all loans are approved and deposits accepted on the same terms and conditions that applied to Members for each class of loan or deposit.

There are no loans that are impaired in relation to the loan balances with Directors or other KMP.

There are no benefits or concessional terms and conditions applicable to the close family members of the key management persons. There are no loans which are impaired in relation to the loan balances with close family relatives of Directors and other KMP.

#### c. Other transactions between related parties including deposits from Key Management Personnel are:

	2018 \$	2017 \$
Total value term and savings deposits from KMP	4,071,830	2,788,371
Total Interest paid on deposits to KMP	71,881	52,474

The Group's policy for receiving deposits from KMP is that all transactions are approved and deposits accepted on the same terms and conditions that applied to Members for each type of deposit.

#### d. Transactions with Other Related Parties

Other transactions between related parties include deposits from Director related entities or close family members of Directors, and other KMP. The Group's policy for receiving deposits from related parties is that all transactions are approved and deposits accepted on the same terms and conditions that applied to Members for each type of deposit.

There are no benefits paid or payable to the close family members of the key management personnel.

### 25. Membership

#### a. Eligibility

Membership is available to employees and former employees of companies within the Qantas Group, associated companies and industries, Commonwealth Government departments and authorities and nominated or related persons or entities in accordance with the Constitution of the Bank.

All Members are required to hold five redeemable preference shares of \$2 each in accordance with member eligibility. From 1 April 2010, the Bank ceased calling up the share capital and for all new Members who joined the Bank since this date, the share capital remains uncalled.

#### b. Total Membership

	2018 Number	2017 Number
Total Membership	94,640	93,690
of which fully paid	67,821	68,998
of which uncalled	26,819	24,692

## 26. Superannuation Liabilities

The Group contributes to the Qantas Superannuation Plan ("the Plan") with other entities in the Qantas Airways Group. For all employees the Group contributes the minimum required under the Superannuation Guarantee Act (1992) plus, additional contributions are made for those eligible permanent employees. Employees may also make additional contributions to the Plan, depending on their circumstances. All employees are entitled to benefits on resignation, retirement, disability or death. The Group has no interest in the Plan (other than as a contributor) and is not liable for the performance of the Plan, or the obligations of the Plan. The Group contributed \$1,395,529 to the Plan during the 2018 financial year, (\$1,380,881 in 2017). No contributions were outstanding as at 30 June 2018.

For the year ended 30 June 2018

## 27. Notes to Statement of Cash Flows

	2018 \$000	2017 \$000
Reconciliation of Cash and Cash equivalents		
For the purpose of the Statement of Cash Flow, cash includes:		
Cash on hand	702	607
Deposits at call	85,616	94,122
Other Authorised Deposit-taking Institutions	7,334	6,520
Total Cash and Cash Equivalents	93,652	101,249
Reconciliation of Cash from Operations to Accounting Profit		
The net cash increase/(decrease) from operating activities is reconciled to the profit after tax		
Profit after income tax	1,403	11,014
Add/(Deduct):		
Bad debts written off	690	1,102
Depreciation & amortisation expense	2,956	4,914
Impairment expense	21,778	-
(Decrease) in provision for impairment	(206)	(35)
Increase in provisions for employee entitlements	671	295
(Decrease)/increase in other provisions	-	(228)
Increase/(decrease) in provision for income tax	1,876	(730)
(Increase)/decrease in net deferred tax assets	(6,772)	2,055
Increase in interest payable	951	1,177
(Decrease)/increase in creditors and other liabilities	(3,469)	1,342
(Increase)/decrease in prepayments	(1,832)	1,100
Decrease in sundry debtors	341	75
(Increase)/decrease in interest receivable	(1,116)	659
(Increase) in Member loans	(140,877)	(179,389)
Increase in deposits and shares	240,038	154,692
Loss on Property, Plant and Equipment	15	50
(Increase)/decrease in receivables from other financial institutions	(118,009)	38,585
Net Cash From Operating Activities	(1,562)	36,678

### 28. Financial Risk Management

#### a. Introduction and overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk
- operational risk

This Note presents information about the Group's exposure to each of the above risks, the objectives, policies and processes for measuring and managing those risks, and the Group's management of capital.

#### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established both a Risk Committee and Audit Committee to oversee the financial reporting, audit and risk management processes.

The Risk Committee is comprised of not less than three non-Executive Directors.

The Risk Committee's major activities are to:

- Assist the Board to update and regularly review the Group's risk profile, including the Group's risk appetite;
- Assist the Board to review the Group's policy on risk and review the Group's system of risk management and internal control, having regard to the Group's material business risks. These risks may include but are not limited to:
  - Credit risk;
  - Liquidity risk;
  - Market risk (funding risk and interest rate risk);
  - Operational risk (risks attributable to the daily operations of the Group, such as data, legal, fraud, property and asset); and
  - Other risks which if not properly managed will affect the Group (such as environmental, sustainability, compliance, strategic, external, ethical conduct, reputation or brand, technological, product or service quality and human capital).
- Oversee, monitor and review the Group's system of risk management, policies and procedures;

- Report to the Board on all material matters arising from its review and monitoring functions by the provision to the Board of the Committee's minutes of meetings or by special report, as appropriate;
- Review and make recommendations on any changes to risk limit structures; and
- Oversee and monitor Management's annual risk assessment:

The Audit Committee is comprised of not less than three non-Executive Directors, the majority of who must be independent. The Chairman of the Board cannot be Chairman of the Audit Committee.

The Audit Committee's major activities are to:

- Recommend to the Board the appointment of both the internal and external Auditor;
- Monitor reports received from internal audit and external audit, and management's responses thereto;
- Liaise with the auditors (internal and external) on the scope of their work, and experience in conducting an effective audit;
- Ensure that external auditors remain independent in the areas of work conducted;
- Oversight compliance with statutory responsibilities relating to financial disclosure and management information reporting to the Board:
- Review and approve the compliance approach, ensuring that it covers all material risks and financial reporting requirements of the Group;
- Assist the Board in the engagement, performance assessment and remuneration of the auditors;
- Evaluate the adequacy and effectiveness of the Group's administrative, operating and accounting policies;
- Monitor and review the propriety of any related party transactions;
- Overseeing APRA statutory reporting requirements, as well as other financial reporting requirements; and
- Establish and maintain policies and procedures for whistle blowing.

For the year ended 30 June 2018

### 28. Financial Risk Management (continued)

#### b. Credit risk

Credit risk is the risk of financial loss to the Group if a Member or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's loans and advances to Members, liquid investments and investment securities.

#### Management of credit risk - loans and advances

The Board of Directors has delegated responsibility for the management of credit risk to the Lending & Credit Control departments in respect of loans and advances. The Group has established functional areas responsible for the oversight of the Group's credit risk, including:

- Formulating credit policies covering credit assessment, collateral requirements, reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements;
- Establishing the authorization structure for the approval and renewal of credit facilities. Authorisation limits are delegated by the Board of Directors and are detailed within policy;
- The CEO, or in his absence the CFO, must approve all loans outside of approved policy;

- Total loan facilities to any one member or family group must not exceed \$1,350,000 without the prior approval of the Board lending panel. Loans approved by the Board lending panel must be confirmed at the next Board meeting;
- Limit concentrations of exposure to counterparties. Total borrowings for any Member must not exceed 5% of the Group's consolidated capital base;
- Reviewing and assessing credit risk. The Credit Control department assesses all credit exposures where they are in breach of contractual obligations;
- Establishing appropriate provisions to recognise the impairment of loans and facilities;
- Debt recovery procedures; and
- Review of compliance with the above policies.

#### Management of credit risk - liquid investments

The risk of losses from liquid investments is reduced by the nature and quality of the independent rating of the counterparty, and the limits of concentration of investments to any individual counterparty. The Group will only hold investments with Authorised Deposit-taking Institutions (ADIs) trading in Australia and Australian Federal and State Governments. Any exposures to any individual ADI (or group) will not exceed 50% of the Group's capital base. There is no set limit for government counterparties.

In addition to limiting counterparty exposures, the Group will only hold High Quality Liquid Investments (HQLA), assets which can be easily converted into cash in private markets, within the range detailed below:

Short Term Credit Rating	Min HQLA %	Max HQLA %
Standard & Poors A1 or Equivalent	50	100
Standard & Poors A2 or Equivalent	0	50
Unrated (Indue Limited only)	0	Refer below

Indue Limited exposures are allowable as part of HQLA. Minimum holding requirements are prescribed by Indue Limited on an as required basis, which is typically revised quarterly, (refer Note 9).

#### Management of credit risk - equity investments

In respect of equity investments, the Board must approve any equity holding, and will have regard to the size and risks associated with any proposed investment to ensure it will not have a detrimental effect on the Group's capital position.

The Board has approved the holding of membership and participation equity in Indue Limited and future equity subscriptions. The equity may be in the form of shares and/or subordinated debt. The level of equity is based on the assets of the Group and is reviewed twice yearly. The Constitution of Indue Limited also provides for deferral of equity subscriptions if, in Indue Limited's assessment, it holds sufficient capital. The Group is required at all times to hold sufficient equity in Indue Limited to support the services sourced from them, which may be raised from time to time. Indue Limited is an ADI supervised by APRA. The Group will obtain APRA's approval before committing to any exposure to an unrelated entity in excess of prescribed limits.

#### Exposure to credit risk - loans and advances to Members

	2018 \$000	2017 \$000
Carrying amount	3,046,336	2,905,943
Collectively impaired – mortgage loans		
90 days & less than 182 days	-	-
182 days & less than 273 days	-	-
Greater than 273 days	_	232
Carrying amount	-	232
Collectively impaired – personal loans		
30 days & less than 60 days	391	330
60 days & less than 90 days	155	188
90 days & less than 182 days	335	252
182 days & less than 273 days	85	78
273 days & less than 365 days	3	36
Greater than 365 days	-	49
Carrying amount	969	933
Overdrawn/Overlimit		
14 days & less than 90 days	145	178
90 days & less than 182 days	122	31
182 days & over	4	138
Carrying amount	271	347
Gross Amount - Collectively Impaired	1,240	1,280
Past due but not impaired		
30 days & less than 60 days	9,121	3,973
60 days & less than 90 days	1,321	266
90 days & less than 182 days	4,289	3,118
182 days & less than 365 days	3,045	2,199
Carrying amount	17,776	9,556
Neither past due nor impaired	3,030,135	2,896,340
Specific Provision	-	-
Collective Provision	(1,259)	(1,465)
Carrying amount	3,046,336	2,905,943

For the year ended 30 June 2018

### 28. Financial Risk Management (continued)

#### Impaired loans

Loans for which the Group determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan.

#### Past due but not impaired loans

Loans where contractual interest or principal payments are past due, but the Group believes that impairment is not appropriate on the basis of the level of security / collateral available and / or the stage of collection of amounts owed to the Group.

#### Loans with renegotiated terms

Loans that have been restructured due to deterioration in the borrower's financial position and where the Group has made concessions that it would not otherwise consider. Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring. Currently, the Group has no renegotiated loans.

#### Allowances for impairment

The Group establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main component of this allowance is the collective loan loss allowance established for the Group in respect of loan losses that have been incurred but have not been identified, subject to individual assessment for impairment.

#### Write-off policy

Bad debts are written off as determined by management and the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off as expenses in the profit or loss or against the provision for impairment, if a provision for impairment had previously been recognised.

Where the Group holds collateral against loans and advances to Members, it is in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired.

An estimate of the fair value of collateral and other security enhancements held against past due and impaired financial assets are shown below:

#### Loans and advances to Members

	2018 \$000	2017 \$000
Past due but not impaired	17,776	9,556
Collateral – Property	17,776	9,556
Collectively impaired – mortgage loans	-	232
Collateral – Property	-	232

It is the Group's policy to dispose of repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. The Group does not use or take repossessed properties for business use. During the year ended 30 June 2018, the Group took possession of \$253,432 collateral (30 June 2017: nil).

The Group monitors concentration of credit risk by purpose. An analysis of concentrations of credit risk at the reporting date is shown below:

	2018 \$000	2017 \$000
Residential loans	2,983,272	2,825,194
Personal loans	64,323	82,214
Total gross loans	3,047,595	2,907,408

The Group also monitors the investment options in the market based on the credit rating of the counter party. An analysis of concentrations of investment credit risk at the reporting date is shown below:

	2018 \$000	2017 \$000
Short Term Rating (Standard and Poors)		
A1	334,858	293,174
A2	312,168	242,836
Unrated (Indue Limited)	37,198	36,360
Total	684,224	572,370

#### c. Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting Member withdrawal requests in a timely manner.

#### Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient funds available to meet its liabilities under both normal and stressed conditions, without incurring unacceptable losses.

The Group maintains a portfolio of short term liquid assets to ensure that sufficient liquidity is maintained for daily operational requirements.

The Group has documented its strategy to manage liquidity risk in a liquidity policy and liquidity management plan which includes the following activities by Management:

- On a daily basis, an assessment is made of the daily cash position and the investment action to be undertaken.
- On a daily basis, a summary of the Group's liquidity position, including movements in major liquid assets and liabilities is reviewed.
- On a monthly basis, the liquidity position is reported to the Board, including an explanation of significant movements and corrective action taken, where applicable.
- Periodically liquidity forecasts and associated "stress-tested" worst-case scenarios are modelled and reported to the Risk Committee.
- Regularly reporting current and emerging liquidity management trends to the Risk Committee and highlighting risk areas and relevant market conditions/expectations.

Management provides an annual budget to the Board, which includes details of the Group's forecast liquidity position. Monthly Board reporting includes tracking against the budgeted forecast position.

APRA Prudential Standards require at least 9% of total adjusted liabilities to be held as liquid assets capable of being converted to cash within 48 hours. The Group's policy is to apply a minimal target of 11.5% (2017:11.5%) of funds as liquid assets to maintain adequate funds for meeting daily cash flow needs. A trigger level of 13% (2017:13%) has been set for a detailed review of liquidity levels by the Group to provide sufficient time for remedial action to be taken. During the past year the Group did not breach these requirements.

The liquidity policy and management plan are reviewed at least annually by the Risk Committee, with the policy then approved by the Board.

For the year ended 30 June 2018

## 28. Financial Risk Management (continued)

The liquidity ratio is calculated based on the formula prescribed by APRA in APS 210 as can be seen below:

	2018 \$000	2017 \$000
High quality liquid assets	636,021	530,569
Total Liabilities Base	3,827,072	3,613,405
Liquidity Ratio	17.01%	15.13%
MLH Ratio	16.62%	14.68%

The residual contractual maturities of the financial liabilities are outlined in the table below:

30 June 2018	Note	Carrying amount \$000	Gross nominal (outflows) \$000	Less than 1 month \$000	1 – 3 months \$000	3 months to 1 year \$000	1 – 5 years \$000
Financial Institutions	13	116,598	116,598	22,811	63,820	29,967	-
Deposits	14	3,363,502	3,376,811	2,590,052	221,731	451,744	113,284
Creditors and accruals	15*	14,487	14,487	12,445	-	-	2,042
Derivative Liability		384	390	22	44	204	120
Subtotal		3,494,971	3,508,286	2,625,330	285,595	481,915	115,446
Off Statement of Financia	al Position						
Commitments to extend credit	22	48,384	48,384	48,384	-	-	-
Total		3,543,355	3,556,670	2,673,714	285,595	481,915	115,446

30 June 2017	Note	Carrying amount \$000	Gross nominal (outflows) \$000	Less than 1 month \$000	1 – 3 months \$000	3 months to 1 year \$000	1 – 5 years \$000
Financial Institutions	13	152,459	152,459	42,298	79,051	31,110	-
Deposits	14	3,087,283	3,098,942	2,455,348	201,318	374,131	68,145
Creditors and accruals	15*	17,956	17,956	15,662	-	-	2,294
Derivative Liability		485	483	37	78	299	69
Subtotal Off Statement of Financial Position		3,258,183	3,269,840	2,513,345	280,447	405,540	70,508
Commitments to extend credit	22	86,748	86,748	86,748	-	-	-
Total		3,344,931	3,356,588	2,600,093	280,447	405,540	70,508

<sup>\*</sup> excluding interest payable and PAYG tax

#### d. Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices or foreign exchange rates will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

#### Management of market risks

The Group is exposed to interest rate risk arising from changes in market interest rates. However, the Group is not exposed to currency risk and other price risk as the Board prohibits trading in financial instruments.

Overall authority for market risk is vested in the Board. The Risk Committee is responsible for the development of detailed risk management policies (subject to review and approval by the Board) and review of their implementation.

#### Exposure to market risks

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. The main tool used to measure and control market risk exposure within the Group's non-trading portfolio is Value at Risk (VaR). The VaR of the non-trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Group is based upon a 99% confidence level and assumes a 20-day holding period. The VaR model used is based mainly on historical simulation, taking account of market data from the previous two years, and observed relationships between different markets and prices. The model generates a wide range of plausible future scenarios for market price movements.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- A 20-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period.
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Even within the model used, there is a one percent probability that losses could exceed the VaR.
- A 250-day observation period. The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature.

• The VaR measure is dependent upon the Group's position and volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

The Group uses VaR limits for interest rate risk. The interest rate risk policy which details the overall structure of VaR limits is subject to review and approval by Risk Committee and the Board. The VaR limit has been set at a maximum of 3% of Capital. VaR is measured monthly and reported to the Board at each meeting. A detailed VaR report is provided to the Risk Committee on a monthly basis.

A summary of the VaR position of the Group's non-trading portfolio at 30 June is as follows:

	2018 (% of Capital)	2017 (% of Capital)
At 30 June	0.29%	0.19%

A summary of the Group's interest rate gap position can be seen in note 20.

The management of interest rate risk also involves the monitoring of the sensitivity of the Group's financial assets and liabilities to a parallel shift across the yield curve. An analysis of the Group's sensitivity to a 200 basis points increase in market interest rates is as follows:

	2018 (% of Capital)	2017 (% of Capital)
At 30 June	3.66%	4.38%

For the year ended 30 June 2018

## 28. Financial Risk Management (continued)

#### Derivative assets and liabilities

The Group enters into derivative transactions which are designated and qualify as cash flow hedges, for recognised assets, liabilities or forecast transactions. The Group adopted hedge accounting on 1 July 2013.

The Group uses interest rate swaps to protect against changes in cash flows of certain fixed rate loans. For the year ended 30 June 2018 the Group recognised a profit of \$nil (2017: \$nil), which represents the ineffective portion of the cash flow hedges.

The effective portion of gains or losses on derivative contracts designated as cash flow hedges are initially recorded in the Cash Flow Hedge Reserve but are reclassified to current period earnings when the hedged cash flow occurs.

During the year ended 30 June 2018 the Group did not sell any swaps designated in cash flow hedge relationships.

2018	Notional value	Fair value asset	Fair value liability
	\$000	\$000	\$000
Derivatives designated as cash flow hedges	92,500	4	384

Below is the schedule indicating as at 30 June 2018, the periods when the hedged cash flows are expected to occur and when they are expected to affect profit or loss.

2018	Within 1 year \$000	1-2 years \$000	2-3 years \$000
Cash outflows	(1,599)	(1,363)	(830)
Cash inflows	1,315	1,240	851
Net cash flows	(284)	(123)	21

2017	Notional value	Fair value asset	Fair value liability
	\$000	\$000	\$000
Derivatives designated as cash flow hedges	87,500	6	485

Below is the schedule indicating as at 30 June 2017, the periods when the hedged cash flows are expected to occur and when they are expected to affect profit or loss.

2017	Within 1 year \$000	1-2 years \$000	2-3 years \$000
Cash outflows	(1,197)	(1,493)	(1,900)
Cash inflows	792	1,283	2,039
Net cash flows	(405)	(210)	139

#### Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The gross and net positions of financial assets and liabilities that have been offset in the balance sheet are disclosed in the first three columns of the tables below.

30 June 2018	Effects of offsetting on the balance sheet			Related amounts not offset		
	Gross amounts of financial assets	Gross amounts set off in the balance sheet	Net amount of financial assets presented in the balance sheet	Amounts subject to master netting arrangements and cash collateral	Net amounts	
	\$000	\$000	\$000	\$000	\$000	
Financial assets						
Derivative financial instruments	4	-	4	-	4	
Financial liabilities						
Derivative financial instruments	384	-	384	-	384	

30 June 2017	Effects of offsetting on the balance sheet			Related amounts not offset		
	Gross amounts of financial assets	Gross amounts set off in the balance sheet	Net amount of financial assets presented in the balance sheet	Amounts subject to master netting arrangements and cash collateral	Net amounts	
	\$000	\$000	\$000	\$000	\$000	
Financial assets						
Derivative financial instruments	6	-	6	-	6	
Financial liabilities						
Derivative financial instruments	485	-	485	-	485	

#### Master netting arrangement

Agreements with derivative counterparties are based on the ISDA Master Agreement. Under the terms of these arrangements, only where certain credit events occur (such as default), the net position owing/receivable to a single counterparty in the same currency will be taken as owing and all the relevant arrangements terminated. As the Group does not presently have a legally enforceable right of set-off, these amounts have not been offset in the balance sheet, but have been presented separately in the above table.

For the year ended 30 June 2018

### 28. Financial Risk Management (continued)

#### e. Operational risk

Operational risk is a risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks (such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour). Operational risks arise from all of the Group's operations and are faced by all business entities.

The Group's objective is to manage operational risk so as to balance the avoidance of financial loss and damage to the Group's reputation, against excessive cost and control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior Management within each business unit. This responsibility is supported by the development of the Group's overall standards for management of operational risk in the following areas:

- Compliance with regulatory and other legal requirements;
- Third party supplier relationships;
- Business continuity and contingency planning;
- People & key person risk including training and professional development;
- Outsourcing risk associated with materially outsourced services;
- Competition risk;
- Fraud risk;
- Requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- Requirements for the reconciliation and monitoring of transactions;
- Documentation of controls and procedures;
- Requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- Requirements for the reporting of operational losses and proposed remedial action;
- Ethical and business standards; and
- Risk mitigation, including insurance where this is effective.

Compliance with the Group's standards is supported by a program of periodic reviews undertaken by Internal Audit and Compliance. The results of these reviews are discussed with the management of the business unit to which they relate and are reported to the Audit & Compliance Committee.

#### f. Capital management

The Group is licensed as an ADI under the Banking Act 1959 and is subject to prudential supervision by APRA. APRA has issued a series of prudential standards to implement the Basel II capital framework which took effect from 1 January 2008. The Basel III measurement and monitoring of Capital has been effective since 1 January 2013.

The Basel III standards include APS 110 Capital Adequacy which:

- (a) Imposes on the Board a duty to ensure that the Group maintains an appropriate level and quality of capital commensurate with the level and extent of the risks to which the Group is exposed from its activities; and
- (b) Obliges the Group to have in place an Internal Capital Adequacy Assessment Process (ICAAP).

The Group has documented its strategy to manage capital in a capital policy and capital management plan.

Under Basel III framework, the regulatory capital is divided into Common Equity Tier 1, Additional Tier 1, and Tier 2 Capital. Common Equity Tier 1 capital consists of retained earnings and capital reserve less intangible assets and other regulatory adjustments. Tier 2 Capital consists of collective impairment reserve. Total capital is the aggregate of Tier 1 and Tier 2 capital.

Capital Adequacy is measured by means of a risk based capital ratios. The capital ratios reflect capital as a percentage of total risk weighted assets. The Group is required to maintain at least 12% capital. The Group's policy is to apply a minimum target of 13% capital. A trigger level of 13.5% has been set by the Board to provide sufficient time for remedial action to be taken.

The Group's regulatory capital position at 30 June was as follows:

	2018 \$000	2017 \$000
Tier 1 Capital		
General reserves	244,470	234,150
Current year earnings	1,403	11,014
Upfront fee income	213	-
Less: Deferred tax assets	(6,896)	(123)
Less: Intangible assets	(258)	(17,729)
Less: Other Capitalised Expenses	(24)	(18)
Less: Equity investment in other ADI's	(3,743)	(3,743)
Less: Fair value adjustments	(5,255)	(5,494)
Total	229,910	218,057
Tier 2 Capital		
Collective impairment reserve	9,460	9,113
Total	9,460	9,113
Total regulatory capital	239,370	227,170
Risk weighted assets		
Credit risk	1,450,796	1,347,113
Operational risk	213,168	202,505
Total risk weighted assets	1,663,964	1,549,618
Capital ratios	14.39%	14.66%

For the year ended 30 June 2018

## 29. Subsequent Events

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations, or state of affairs of the Group in subsequent years.

## 30. Parent Entity Disclosures

As at, and throughout, the financial year ended 30 June 2018 the parent of the Group was the Bank.

	2018 \$000	2017 \$000
Result of parent entity		
Profit for the year	1,403	11,014
Other comprehensive income	(239)	5,423
Total comprehensive income for the year	1,164	16,437
Financial position of parent entity at year end		
Total assets	4,502,294	4,065,463
Total liabilities	4,246,345	3,810,677
Total equity of parent entity comprising of:		
Reserves	14,186	13,976
Retained earnings	241,763	240,680
Total equity	255,949	254,786

