



Home loan product switch

➤ 1. Personal and account details

Customer(s) Name: _____

Customer(s) Number: _____ Contact Number: _____

Email Address: _____

Account you'd like to switch: _____ Amount to be switched: _____ All / \$:

➤ 2. Product details

Which purpose is this loan used for?

Owner Occupied Investment

Please select the product you'd like to switch to:

Fixed Rate Home Loan with a Fixed Rate Term of: _____ (1-5 years)

Low Cost Home Loan

Qantas Points Home Loan. QFF Number: _____

No Frills Home Loan (principal and interest repayments only)

Repayment Type:

Principal & Interest Interest Only with an Interest Only Term of: _____ (1-5 years)

If "Interest Only", please record why you wish to switch into interest only repayments: _____

Repayment Frequency

Weekly Fortnightly Monthly**

**Interest Only repayments can only be paid monthly, on the first day of each month.

Do you expect any significant changes to your financial situation in the next 12-24 months?

No Yes (Please record details): _____

➤ 3. Declaration

I/We understand that the interest rate may be higher than my current interest rate.

Where I/we have selected a Fixed Rate loan, I/we acknowledge that break costs may apply if the loan is repaid before the fixed rate period expires and that redraw is not available during the fixed rate period.

I/we have read to information on Break costs contained below.

Where I/we have selected Qantas Points, I/we acknowledge that I/we have read and agreed to the Qantas Points Rewards Terms and Conditions, available on our website, quodosbank.com.au (as applicable).

Name: _____ Signed: _____ Date: ____ / ____ / ____

Name: _____ Signed: _____ Date: ____ / ____ / ____

If you have selected a Fixed Rate Home Loan, please read the following disclosure

Offset Facility

Please note that fixed rate loans do not have an offset facility.

Break Cost Fee

Break costs are payable if, during a fixed rate period:

- > the whole of the loan to which a fixed rate applies is repaid; in this case, this fee is payable on the date of that repayment, or
- > any part of the loan to which a fixed rate applies is repaid ahead of the scheduled repayments; if the total amount repaid ahead of the scheduled repayments in any 12 month period does not exceed \$10,000, break costs do not apply, or
- > the whole or part of your fixed rate loan is changed by agreement to another type of annual percentage rate.

Break costs are payable on fixed rate loans even if repayment is because of a demand by us after default.

What are fixed rate break costs?

When a lender agrees to lend money to a customer for a fixed period at a fixed rate, the lender may enter into finance arrangements to enable it to do so, which may consist of the lender borrowing money on similar terms. If the fixed rate loan is repaid before the end of the fixed rate period, the lender may still be obliged to pay the agreed rate for the balance of the period to its own lender or may incur other costs with respect to its finance arrangements. This may result in a cost to the lender (commonly known as break costs). Lenders normally pass on this cost to borrowers.

Example

A lender may borrow money for three years at a fixed rate of 8% per annum. The lender lends this money to you, also for three years, at say 9% per annum. During the three years, you decide to repay the loan early or switch to a variable rate. The lender incurs a cost in varying or cancelling the finance arrangements it has made.

This is an example only to assist your understanding of break costs. The Lender may use various funding techniques but the underlying principle holds true. Break costs may be payable even if there is no matching borrowing by the Lender.

WARNING: If the fixed rate loan or any part of it is terminated early break costs could be substantial particularly if market interest rates have reduced during your fixed rate period. Ask us for an estimate of break costs before you arrange to repay a fixed rate loan early.

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